

# Galium

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April 18, 1994

Canadian Computer Marketing Consultants  
4 Bywood Drive, Suite 1000  
Toronto, Ontario  
M9A 1L7

ATTN: MR. AMNON ZOHAR

Dear Amnon:

Although Galium Software is a relatively new company, it is a "spin-off" of Prior Data Sciences, a well-established custom software development company, known for its excellent technology and reputation for quality. Galium's mission is to leverage its world renowned InterMAPhics graphics technology and its UNIX expertise to develop and market standard software products on a global basis.

When we first engaged CCMC, it was to assist us with formulating our Strategic Marketing Plan and training our managers in the marketing disciplines, methodologies and tools required to effectively define and launch new products.

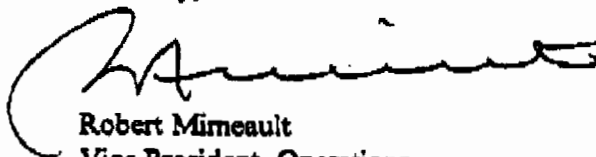
I would like to commend you, personally, and CCMC for helping us achieve our objectives by taking the time to gain an in-depth understanding of our specific business needs and our unique marketing challenges. The combination of your depth of experience, your consulting expertise, your practical programs and tools, and your ability to transfer this knowledge to our managers have helped us greatly in achieving our objectives.

As well, the Sales and Sales Management programs have contributed greatly to our ability to forecast revenues accurately and focus efforts in the right areas.

We find that your Sales and Sales Management programs represent a simple and practical approach to results oriented process management.

Thanks again for your dedication and commitment to our success.

Sincerely,



Robert Mimeault  
Vice President, Operations

RM:dq